LAKELAND INDUSTRIAL MARKET Q1 2020 Number Available Overall % PT. Wtd. Avg. Wtd. Avg. Overall Net Overall Net Construction Direct Leasing Buildings Space Space Vacancy Rate Vacancy Rate Change Rental Rates Rental Rates Change Activity Change Absorption Absorption Completions Construction **OVERALL** Southwest 101 12,895,868 1,185,277 0 9.2% 9.2% 6.93 \$5.14 \$5.14 -7.8% 68,700 -41.3% 9,100 9,100 0 221,875 Southeast 56 2,222,396 71,600 0 3.2% 3.2% \$6.87 \$6.87 8,000 -11.1% -22,500 -22,500 0 0 -0.91 -21.5% Northwest 88 11,077,644 448,094 0 4.0% 4.0% 0.50 \$4.89 \$4.89 -13.3% 1,250 -88.5% 49,920 49,920 0 0 Northeast 44 7,961,172 1,161,092 0 14.6% 14.6% 5.47 \$5.07 \$5.07 3.9% 24,580 458.6% 179,360 179,360 537,354 1,424,343 TOTAL 289 34,157,080 2,866,063 8.4% 8.4% 4.24 \$5.11 \$0.00 -100.0% 102,530 -27.4% 215,880 215,880 537,354 1,646,218 Sublease Overall YTD Quarter YTD Direct Y-o-Y Direct Y-o-Y Y-o-Y Wtd. Avg. Number Available Available Overall % PT. Wtd. Avg. Leasing Overall Net Overall Net Construction Under Direct Buildings Space Space Vacancy Rate Vacancy Rate Change Rental Rates Rental Rates Change Activity Change Absorption Absorption Completions Construction WAREHOUSE/DISTRIBUTION Southwest 0 0 74 10,747,737 1,184,157 11.0% 11.0% 8.16 \$5.14 \$5.14 -7.8% 68,700 -40.7% 9,100 9,100 221,875 Southeast 34 0 0 1,256,911 46,000 3.7% 3.7% 1.08 N/A N/A 0.0% 8,000 -11.1% -20,000 -20,000 0 58 Northwest 6,253,553 436,894 0 7.0% 7.0% 1.99 \$4.90 \$4.90 -4.0% 0.0% 49,920 49.920 0 0 Northeast 36 7,349,859 1,161,092 0 15.8% 15.8% 24,580 179,360 179,360 537,354 1,424,343 5.70 \$5.07 \$5.07 3.9% 458.6% TOTAL 202 25,608,060 2,828,143 0 11.0% 11.0% 5.87 \$5.09 \$5.09 -0.4% 101,280 -21.7% 218,380 218,380 537,354 1,646,218 Direct Sublease Overall YTD Quarter Y-o-Y Direct Y-o-Y Y-o-Y Wtd. Avg. Number Available Available Direct Overall % PT. Wtd. Avg. Leasing Overall Net Overall Net Construction Under Buildings Change Inventory Space Space Vacancy Rate Vacancy Rate Change Rental Rates Rental Rates Activity Change Absorption Absorption Completions Construction **OFFICE SERVICES/FLEX** Southwest 0 0.9% 0.9% 0 5 120,757 1,120 -0.79 \$5.25 \$5.25 0.0% 0 -100.0% 0 0 0 Southeast 5 0 -2,500 223,000 25,600 11.5% 11.5% -10.63 \$6.87 \$6.87 -30.7% 0 0.0% -2,500 0 0 Northwest 6 167,546 11,200 0 6.7% 6.7% 0.00 \$4.75 \$4.75 0.0% 0 0.0% 0 0 0 0 Northeast 16,500 0 0.0% 0.0% N/A N/A 0 0 0.00 0.0% 0.0% 0 0 TOTAL 17 527,803 37,920 0 7.2% 7.2% -4.51 \$6.19 \$6.19 8.3% 0 -100.0% -2,500 -2,500 Direct Sublease Y-o-Y Direct Overall Y-o-Y **YTD** Y-o-Y Quarter **YTD YTD** Number Available Available Direct Overall % PT. Wtd. Avg. Wtd. Avg. Leasing Overall Net Overall Net Construction Under Buildings Change Rental Rates Rental Rates Inventory Space Space Vacancy Rate Vacancy Rate Change Activity Change Absorption Absorption Completions **MANUFACTURING** Southwest 22 2,027,374 0 0 0.0% 0.0% 0.00 N/A N/A 0.0% n 0.0% 0 0 0 0 Southeast 17 742,485 0 0 0.0% 0.0% 0.00 N/A N/A 0.0% 0 0.0% 0 0 0 0 Northwest 24 4,656,545 0 0 0.0% 0.0% -1.61 N/A N/A 0.0% 1,250 -88.5% 0 0 0 0

7

594,813

8,021,217

0

0

0.0%

0.0%

0.0%

0.0%

Northeast

TOTAL

Note: Cushman & Wakefield is continuously refining its database. Due to adjustments made to the inventory, vacancy & leasing activity which affects absorption, current figures may not match what was published previously. Historical data has been adjusted to take in account these changes. This report contains information available to the public and has been relied upon by Cushman & Wakefield on the basis that it is accurate and complete. Cushman & Wakefield accepts no responsibility if this should prove not to be the case. No warranty or representation, express or implied, is made to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by our principals. Copyright @ 2020 Cushman & Wakefield, Inc. All rights reserved.

0.00

-0.89

N/A

N/A

N/A

N/A

0.0%

0.0%

0

0.0%

-88.5%

1,250

0

0

0

^{*}Overall figures include sublease and direct space